**CDS Board Of Directors Minutes**

March 10, 2022 at 8:30 A.M.

Attending Board Members: Tommy Lane, Richard Mankin, Bob Page, Daniel Crapps, Becky Hunt, Frank Williams

Attending Staff: Tracey Ousley, Phil Kabler, Cindy Starling, Paula Moreno, Diana Sanchez

**Agenda/Minutes 02/10/22:**

Approved by those present.

**Finance Report:**

Diana presented the January 2022 Statements with Notes.

**Motion to raise Shelter Staff hourly increase from base of $11.00 to $12.00 and move bonus from 3 months to 6 months:**

Upon a motion and second duly made, the Board voted unanimously to approve.

**Amazing Give-Paula:**

The Amazing Give is an annual fundraising event hosted by the Community Foundation of North Central Florida. Our company event page for this fundraiser will feature a Rock-Paper-Scissors game that will require a $10 donation to play; will be promoted through all staff social media pages; will have information regarding all our services. She will host meetings throughout the company to encourage participation in social media sharing. Paula is hoping each Board member will talk about our programs in each of their communities and encourage up to 5 donors to get on line and give on this day.

**CINSFINS deliverables/ financial Impact/ Strategies:**

Tracey reported – As of the month of February the Network invoices are increasing and headed in the right direction. We are doing targeted outreach but we still don’t have the staff to fill the shelter to capacity. The February invoice is looking better than previous months, though still a loss.

**CEO Report:**

**Florida Network EAR Meeting March 2-4:**

The Florida Network had its annual Executive Advisory Round-Table retreat. Tracey and Phil attended.

Tracey reported that the Network feels confident that we will get funded for $15 an hour YCW pay. We will see amended contracts.

Jim Pearce started and championed the discussion to keep the status quo to be paid as a collective and “stronger together” mentality. This is beneficial to hold companies up who are struggling. Decision was made to uphold/keep the process.

There is possibly more SNAP money in the future to expand services to 12-18 year olds. This could mean an increase in revenue for CDS at some point.

John Roberts is coming to visit with Cindy and Phil on general Fl. Network processes and contracts.

Phil was invited to participate in a leadership class he will be paired with the new CEO from Miami Bridge.

**QI review in the Central Shelter:**

Begins next week.

**Shelter Update:**

Bob noted that we made a $15K concession on the price from $340K to $325K. The closing is April 25th, 2022.

Meeting adjourned 9:00 am.